



# MD TAHSIN AHMAD

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📍 Road No - 04, Ashiana Colony, Rahatganj, Bypass Road,  
Dhanbad - 828130, Jharkhand.

## EDUCATION

### **Secondary Examination (10th Grade)**

- Board : Bihar School Examination Board (BSEB)
- Year : 2011

### **Higher Secondary Examination (12th Grade)**

- Board : Central Board of Secondary Examination (CBSE)
- Year : 2013

### **Bachelor of Commerce (B.Com)**

- University : Magadh University
- Year : 2016

### **Post Graduation Diploma in Fire-Safety and Hazard Management (PGDFSHM)**

- Institution : National Academy of Fire and Safety Engineering (NAFS)
- Year : 2018

### **Master of Business Administration (MBA) in Sales and Marketing**

- Specialization : Sales and Marketing
- University : Maulana Mazharul Haque Arabic & Persian University, Patna
- Year : 2024

## LANGUAGES KNOWN

- English
- Hindi
- Urdu

## PROFESSIONAL SUMMARY

Highly motivated and enthusiastic MBA graduate in Sales and Marketing with a strong academic background in Commerce. Eager to start a career in sales and marketing, apply my skills and knowledge in a real-world setting, and learn from industry experts. Seeking an entry-level role to grow, develop my skills, and contribute to driving business growth.

## INTERNSHIP

### **Sales and Marketing Intern, Nestle Distributorship**

- Assisted in developing marketing strategies for new product launches, conducting market research and competitor analysis.
- Supported the sales team in identifying and pursuing leads and enhancing brand visibility and customer engagement.
- Ensure product availability on all relevant channels, maintain and enhance trade relations.
- Assisted the team in the work of sales as well as marketing.
- Analyzed sales data and trends to provide actionable insights for sales strategy refinement.

## SKILLS

- Proficient in MS-Office.
- Knowledge in business development.
- Strong understanding of market research and analysis.
- Excellent communication and negotiation skills.
- Ability to build and maintain customer relationships.
- Familiarity with digital marketing strategies and social media platforms.