

Resume

TUSHAR RAJARAM YADAV.

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CAREER GOAL:-

To work as calibration & Tech. Sales Service Engineer in Challenging and Creative Environment and to know in-depth knowledge, innovative ideas, hard work, quality, timeliness of service and honour the commitments.

EDUCATION:-

Engineering Qualification: - Diploma in instrumentation engineering.

Class	Institute	Aggregates	Year
10th	S.G.M. high school karad	82.60%	2014
FY	Govt.poly.karad	60%	2015
SY	Govt.poly.karad	54.75%	2016
TY	Govt.poly.karad	53.94%	2017

PROFESSIONAL HISTORY: -

EMPLOYER : - HANNA EQUIPMENTS INDIA PVT. LTD.

ROLE. : - Technical sales & service Engineer.

TENURE. : - NOV 2023 to till date

ROLE & RESPONSIBILITIES: -

- Responsible to achieve the Team Sales Target of Region
- Develop strong long-term relationships with customers.
- Prospect for business, schedule appointments, & visit customers to review their product needs and determining opportunities.
- Recommend products based on customer requirements.
- Provide clear, effective quotations & literature to customers.
- Negotiate strongly and clarify company terms and conditions.
- Close orders and collect customer payment promptly thereafter.
- Research the market for new opportunities.
- Attend trade shows & conference.
- Continuously increase product and application knowledge.
- Perform demonstrations, installations, and basic maintenance.
- Attend training and departmental meetings.
- Coordinate with inside sales, technical, accounting and shipping department.
- Coordinate with service engineers for installations / demonstrations.
- Follow up with customers promptly and courteously.
- Resolve customer problems & report issues to Manager.

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- Submit weekly report to RSM.
- Ad-hoc responsibilities as assigned by the Manager or General Manager.

EMPLOYER : - Reliable technical services. Pune (NABL laboratory)

ROLE. : - Calibration Engineer.

TENURE. : - Jun 2021 to Oct 2023.

ROLE & RESPONSIBILITIES: -

- Presently working as calibration & validation in Engineer in Pharmaceuticals Plant.
- Hands on experience in Documentation & Execution the thermal/cold mapping validation of equipment's Autoclave, Lyophilizer, Stability Chamber (walk in incubators), tunnel, vessel, Fermenter, Cold Room, Incubator, Deep Freezer, Hot air Oven, Muffle Furnaces, mobile freezer van etc...
- SOP Preparation for equipment's and validation.
- Protocol Preparation as per cGMP aspects and client requirement with minimum error.
- All Activities practically execution as per SOP and approved Protocol.
- Qualification of the Lab equipment's
- Calibration of electro technical, pressure, thermal, mechanical-mass, volume, force, torque & dimensional.
- Having experience in using temperature controller, temperature transmitter, thermohygrometer, thermometer, temperature RH transmitter, pressure transmitter, flow transmitter, flow meter, vacuum gauge, pressure gauges for calibration.
- Responsible for performing & maintaining intermediate & quality check of master instruments traceable to national standard.
- Calibration report preparing in lab and customer format.
- Calibration of lab and site equipment.

EMPLOYER : - Karandikar laboratory pvt ltd. (Boisar) NABL

ROLE : - SENIOR SITE ENGG.(Serum Institute of India pvt Ltd.)

TENURE : - march 2019 to March 2021.

ROLE & RESPONSIBILITIES: -

- Equipment qualification (PQ,RQ)
- Customer and inter team coordination.
- Thermal mapping, cold rooms mapping.
- Preparation & filling of validation protocol.

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- Preparation of validation report according to site format.
- Continuous co-ordinate with site QA person/user of validation plan, follow up temperature mapping based on protocol.
- Maintain work completion report.
- working autoclave area (FEDEGARI, delama, getinge, icos)
- Site erection and commissioning.
- Follow up for payment.

EMPLOYER : - Autocal system. (Pimpri-chinchavad)

ROLE. : - junior site engg.

TENURE : - Jun 2018 to dec 2018

ROLE & RESPONSIBILITIES: -

- Biomedical calibration
- Working in different hospital in all over India, hospital all equipment calibration.

STRENGTH:-

- Excellent technical communication skills.
- Ability to work under pressure & willingness to work in varying conditions.
- Dedicated Engineer in pharmaceutical & Service industries.
- Good listener with problem solving ability.

PROFESSIONAL SKILLS/COMPUTER LITERACY

- Knowledge of computer application and supervisory software's.
- Auto-CAD
- KAYE Software
- Yokogawa Software
- Microsoft Office
- Windows Operating System
- Internet application.

PERSONAL PROFILE:-

- NAME :- Tushar Rajaram Yadav.
- DOB :- 10 nov.1998
- Marital Status :- unmarried.
- Languages knows :- Marathi, Hindi, English.
- ADDRESS: - A3 Unmesh apartment, gadital, Hadapsar, pune.
- Permanent address: p.d. patil nagar goware, karad

DECLARATION:-

I hereby declare that all details given here are true to the best of my knowledge.