

Narendra M. Kulkarni- Project Manager/Head EPC



Permanent Address: Rahu Apts. Flat no.10, Anand Nagar Sinhgad Road.
PUNE-411051.

E-mail: nmkul@rediffmail.com

Date of Birth: 20th March 1964

Marital Status: Married

Languages Known: Hindi, Kannada, Marathi, and English.

Phone No. 020-24349890 **Cell no.-** 07588229243 , 08805315567

SUMMARY

Mechanical Engineer with work experience of around 30 years in various industries. Versatile, multitasking and dynamic professional with hands on experience in all aspects of Project Management and looking forward to an exciting assignment in Project Management field with total responsibility of handling the project as a profit center.

PROFESSIONAL EXPERIENCE

- ❖ Presently working at **Leo Surface coatings Pvt. Ltd.** as **HEAD [E.P.C.]**. From Jan-2012 to till date.
 - Responsible for all activities related to Engineering, Procurement [SCM] & Construction [Site].
 - Total responsibility of All Projects from the Order Transfer Meeting, Sales Department & ensure smooth execution of the projects up to successful commissioning of the projects. Also responsible for Final end payment & till getting the PBG back.
- ❖ Worked with **Enviuro Bulkk Handling Systems Pvt. Ltd.** and **Heading E & C Division** independently. From June 2011 to Till Jan-2012
 - Total responsibility of E & C of the Projects after the dispatch of equipments till smooth execution of Erection of equipments up to successful commissioning of plant and collection of final payment.
 - Negotiations/Dealings with mechanical, Elect & other related contractors for work contract within the project cost budget.
 - Close co-ordination with Project, Production, QC, Design Contracts/Commercial departments for achieving the customer priorities and the deadlines. Monitoring all the site management activities as per the schedules decided with customer.
 - Managing all aspects of Site management with team of engineers in the construction of Bulk Material Handling equipments.
 - Familiar with Bulk Material Handling Equipments like Belt Conveyors, Screw conveyors, Bucket Elevators, screening & crushing equipments, Stacker Reclaimer and Chain Conveyor, used in varied SECTORS like Power, Steel cement & several other process Industries etc..
- ❖ Worked with **Soham Surface coatings Pvt.Ltd.** [Formerly Thermax Surface coatings Ltd] as **Sr. Manager (Projects)** handling all the project activities independently. From 2005 to 2007 and 2008 to May 2011. [5 years]
 - Managing all aspects of projects with team of engineers in the construction of Paint shop related equipment.

- Total involvement in activities like documentation, scheduling, monitoring and expediting execution, liasoning with customers for payment collection etc.
- Negotiations/Dealings with mechanical, Elect & other related contractors for work contract and for equipment purchase / repair within the project cost budget.
- Total responsibility of the project after the order transformation from sales till smooth execution of project up to successful commissioning of plant.
- Acquaintance with paint shop Equipments like Paint Baking Oven, Heat Exchanger, Burners [LPG, LDO etc], Painting Booths [S D Booth, D D Booth] Blowers, FOZ, Air Supply Unit and Pre-treatment Line equipment along with Transporter/Material Handling System and Conveyor System, with Automated PLC System for Paint Shops.

❖ **Worked with Bectochem Consultants & Engineers Pvt.Ltd. As Project Manager at H.O. Mumbai. 2007 to 2008 [1 year]**

- Managing all aspects of projects in construction of Pharmaceutical Equipment
- Responsibilities like Documentation, scheduling, monitoring and expediting execution, liasoning with customers and Automation of the equipments PLC based as per the need of the customer requirement.
- Negotiations/Dealings with mechanical, Elect for work contract and within the project cost budget.
- Total responsibility of the project after the Sales order/Kickoff meeting of the project order with sales, up to successful commissioning of plant.
- Acquaintance with Pharmaceutical Equipments like Granulation line [Sifters.Multimill, Fluid Bed Dryer, RMG, Loaders Tipper, Cage Blender and Becoater], Process Vessels with Automated PLC System for Process industries. Isolators.

❖ **Worked with Kirloskar Brothers Limited as Asst. Manager (Marketing/Servicing) at Nagpur Regional Office for Industrial Pumps Division, Till 2004. [12 Years]**

- Pump & Spare Part Marketing in the area of M.P. and Maharashtra.
- Dealer handling and planning of orders and schedules.
- Stock planning and order process, follow up with end user and the factory.
- Techno-Commercial activities for the customers. Working with electronic media like SAP & Web based systems
- Major operating Areas: Coal sector (SECL \ WCL), Sugar sector, Paper Industries Steel Industries, Power Sector etc.
- Customer complaint management (In accordance with QMS- ISO 9001) and Servicing / Maintenance of Process pumps, split case pumps, multistage pumps, solid handling pumps, vertical pumps, and valves.
- Presenting Technical Seminars on Fundamentals, Installation & Maintenance on Pumps at customer's end.
- Energy Audit Study at customer's site to optimize the efficiency of pumping system and replace the existing inefficient pumps.
- Transferred to KBL-Nagpur Regional Office in the month July-2002, from PUNE REGIONAL OFFICE.
 - Worked as Marketing / After sales and service in charge of Goa Region, for pumps and spares (2000-2002)
- From July-1992 was working at KBL-Pune Area Office, as Sales and Service Engineer (Operating Areas): Steel, Mines, sugar, Power and Chemical & Process industries.

❖ **Worked as Service Engineer at Elecon Engg Co Ltd Church Gate Mumbai from Sept 1990 to June 1992 handling Servicing activities [2 Years]**

- Complaint management / Servicing of worm, Helical, Spiral Bevel and Marine Gear Boxes, at Cement / Sugar / Fertilizer and Chemical industries

❖ **Worked as Graduate Apprentice at Hawkins Cooker Ltd. Waggle Estate Thane Mumbai. From JAN 1990 to SEP 1990.**

- On the job Training in Press Shop, Tool Room, and Machine Shop.

❖ **Worked at M/S Venkatesh Auto Engg Works, Ramdurg Dist. Belgaum (Karnatak State) From Aug 1987 To Dec 1989.**

- Production planning, Quality control & Manufacturing aspects at Service Oriented Production Works Shop.

EDUCATIONAL QUALIFICATIONS

Examinations	Board / University	Year of passing	Percentage
S S L C	Karnataka Secondary Education Board	1979	55%
P U C	Board of Pre University Education Karnataka	1981	52%
B.E (Mech)	Karnataka University Dharwar.	1986-87	52.5%

TRAININGS:

Nature of Training	Period	Institution/Organization
Work Shop on Communication Skills	9th-10th July 1997	NOTRE (HRD), Pune
Service skills	30th-31st July 1997	Mercury Goldman (I) ltd.Pune
MS Office	12th-17th June 1998	DATAPRO, Pune
Effective After Sales and Services	27th-1st Aug 1998	K.I.A.M.S. [HARIHAR.]
Vibration Technology - I	6th-7th Feb 2000	Enteck IRD International Ltd. Mumbai
Installation and Maintenance of Diesel Engines and Mechanical Seals	15th-18th Sep 2003	K.O.I.L. and E.P.I.L.Pune

SKILLS ACQUIRED

- Computer Skills: MS-Office, Windows and Internet, MS Project and E- Mail skills. Familiar with computerized inventory management and software like SAP.
- Leadership qualities acquired during trainings and personality development programmes. Motivating people and taking initiative for new achievements.
- Developing new skills for spare parts management.

OTHER INFORMATION

- Posses a valid driving license for two and four wheelers & Passport.
- Listening to good music, spiritual speech and sport (Cricket, long walking and T.T.) are my hobbies.