



RAMESH MANNAPUR

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SUMMARY

Results driven Project Manager with 17 year's experience leading cross functional team to successfully deliver complex projects on time and within budget. Proven track record of overseeing project lifecycles from initiation to completion, with a focus on quality and stakeholder satisfaction. Exceptional communication and leadership skills, adept at coordinating resources, mitigating risks, and optimizing processes to driven efficiency. PMP trained professional with a strong commitment to delivering exceptional results in fast-paced, dynamic environments

Skills

- Project management methodologies
- Strategic customer focus
- Cost, risk and escalation management
- Lean management
- Exceptional communication skills
- Result oriented
- Leadership
- Adaptability
- Team building
- Agile methodology
- New product development (NPD)
- Contract management

Certification

- ISO 9001, 14001, 45001 and IRIS internal auditor
- Lean Management
- Six sigma black belt
- FMEA speacilist
- PMP Trained

Education and Address

Bachelor of Engineering – Basaveshwara Engineering college, Bagalkot - 2006

Address: #14, 6th Cross, Gummaya Layout, Chikkalsandra, Bangalore 560061

BASIC WORK RESPONSIBILITIES HANDLED

- Project Management of supplies of equipments and accessories in Oil and Gas, Fertilizer, Chemical and Process Industries, Rolling stock, Marine and many engineering industries etc.
- Contract management.
- Conduct Internal and External Kick Off meetings with Customer and all related stakeholders.
- Ensuring ontime technical document submission and approval
- Arrange approvals of documents from customer and consultant
- Prepare and monitor schedules
- Coordination with internal departments
- On Time completion of projects
- Claim management
- Risk management including identification and monitoring
- Opportunity identification and tracking
- Project Reporting
- Forecast Revenue & Cash flow/Payment Collections
- Co-ordination with respective stake holders on Engineering, Project Management, Commissioning, Costing and Estimation and vendor management.
- Driving towards Timely, Profitable and Quality delivery of Projects
- Contracts Procurement management in coordination with Internal team
- Statutory approval coordination
- Vendor co-ordination etc.,
- Project Schedule planning tracking
- Exposure in handling export projects.
- Understanding technical and functional aspects.
- Communicate effectively with various stakeholders and ensure everyone is on the same page.
- Monitor, Review / Analysis & Report on the project progress
- Commissioning and handing over to Service and Closure



WORK HISTORY

TECHNICAL PROGRAM MANAGER – 04/2023 to present FICTIV TECHNOLOGY SOLUTIONS PVT LTD (US Based)

- **Basic work responsibilities as indicated above with additional AOR's as listed below.**
- Program Management – Manage projects with top-down oversight throughout entire execution to ensure success as defined by adherence to standards of scope, budget, and timeline.
- Customer Management and Relationship Building – Keep the customer informed on the program status, support change requests, drive issue resolution and drive customer agreement/decision making to keep the program on track, provide solutions to customer's pain points and help them succeed.
- Change Order Management – Ensure post-sale change requests from all stakeholders are evaluated, and appropriately addressed while mitigating any associated risks.
- Program Resource Management - Manage resource planning in alignment with the program needs, coordinate with functional leads to identify corresponding stakeholders and to address capacity/capability gaps
- **Achieve a customer service measure of 95%**
- **Able to achieve 50% projects delivery before schedule with 98% OTIF**

DEPUTY MANAGER TECHNICAL– 07/2019 to 03/2023 TOTAL ENERGIES (SAFT INDIA PVT LTD)

- **Basic work responsibilities as indicated above with additional AOR's as listed below.**
- Acted as a main focal point of contact for customer for company's flagship product, design, and development of battery system (NPD).
- Led design and development team of battery system for use in 12000 hp locomotive designed and developed by Alstom Transportation India.
- Led design and development team of battery system for use in many metro projects. Executed **10x** battery system design projects for Alstom transportation and Bombardier transportation rolling stock projects.
- Managed customer requirements, design, development, and qualification specification reviews. To ensure Gate Review (LDR, SDR, PRD, CRD, DDR) Go on Time (as a project management core team member).
- **Increased staff operating efficiency by over 25% by providing structure, operating procedure, training etc.**
- Identified process improvement opportunities and Kaizen events for solutions.
- Managing functionally the project engineering core team (RAMS electrical etc) and their commitment for the project.
- Owning engineering work package and ensure the design is completed on time in full (OTIF)..
- FMEA and FMECA analysis. ISO 9001, 14001, 45001 and IRIS internal auditor.

PROJECT MANAGER– 10/2013 to 06/2019 HAAT INCINERATORS INDIA PVT LTD

- **Basic work responsibilities as indicated above with additional AOR's as listed below.**
- Design, implementing and refining new product development.
- Executed projects with Oil and Gas companies namely Reliance Industries, Cairn energy, Petrofac, Hyundai Heavy Industries, Pharma companies like Cipla Limited, Biocon, SABIC, Covestro limited, Evonik Catalyst Ltd etc., and to some Marine industries.
- Oversee the generation and delivery of engineering outputs, including P&ID, General Arrangement (GA) layouts, and Bill of Materials (BOM) for all projects.
- Providing technical leadership and guidance to the engineering team, fostering a collaborative, productive, and positive work environment.
- **Executed projects with 15% lesser time frame than the required lead time.**
- **Executed projects 10% lesser than the allotted budget.**
- Managed & controlled the financial budget of a project portfolio.
- Building and developing the project team to ensure maximum performance, providing purpose, direction, and motivation.
- Responsible for DFMEA, Hazop study etc.



Sr. PROJECT ENGINEER– 06/2012 to 09/2013

SPRAYING SYSTEMS INDIA PVT LTD

- **Basic work responsibilities as indicated above with additional AOR's as listed below.**
- Program Management – Manage projects with top-down oversight throughout entire execution to ensure success as defined by adherence to standards of scope, budget, and timeline.
- Executed project for NTPC and Thyssenkrupp India.

Sr. PROJECT ENGINEER– 09/2008 to 06/2012

HAAT INCINERATORS INDIA PVT LTD

- **Basic work responsibilities as indicated above with additional AOR's as listed below.**
- Design, implementing and refining new product development.
- Executed projects with Oil and Gas companies namely Reliance Industries, Cairn energy, Petrofac, Hyundai Heavy Industries, Pharma companies like Cipla Limited, Biocon, SABIC, Covestro limited, Evonik Catalyst ltd etc.
- Oversee the generation and delivery of engineering outputs, including P&ID, General Arrangement (GA) layouts, and Bill of Materials (BOM) for all projects.
- Providing technical leadership and guidance to the engineering team, fostering a collaborative, productive, and positive work environment.
- **Executed projects with 15% lesser time frame than the required lead time.**
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- Managed & controlled the financial budget of a project portfolio.
- Building and developing the project team to ensure maximum performance, providing purpose, direction, and motivation.
- Responsible for DFMEA, Hazop study etc.

PPC ENGINEER– 10/2006 to 09/2008

ESKAY HEAT TRANSFERS PVT LTD

- My responsibilities include production planning and timely arrangement of materials from sub- vendors for production of pressure vessels

