

RAMESH M

TECHNICAL PROGRAM MANAGER

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Hello,

Thank you for considering my application. I am excited to apply for the suitable position at your company. With my strong background in engineering and project management for over 17 years, I am confident that I am an excellent fit for this role.

In my previous position, I successfully handled engineering and project management. This experience has allowed me to develop exceptional project management skills, which I believe will contribute significantly to the success of your company.

As a highly motivated and adaptable individual, I am always eager to learn and take on new challenges. I am impressed by your company's commitment to its Vision and Mission and its innovative approach. I am eager to join the dynamic team and play a pivotal role in contributing to your continued success.

My communication and collaboration skills have been honed through working with cross-functional teams and clients. I am confident in my ability to foster a positive and productive work environment, enabling the achievement of shared goals. I am also proficient in utilizing various software tools and technologies, which will enable me to hit the ground running.

I am drawn to your company's inclusive and forward-thinking culture, and I believe that my dedication and passion align perfectly with the values of the organization. I am excited about the opportunity to contribute my skills and expertise to the team and drive further success.

Thank you for considering my application. I would love the opportunity to discuss how my qualifications align with your company's needs in more detail. I have attached my resume for your review. Please feel free to contact me at +91 9739814877 or mailtoramesh0907@gmail.com to schedule a conversation.

Looking forward to the possibility of joining your company.

Sincerely,
Ramesh M.

RAMESH M

+91 97398 14877

Mailto:ramesh0907@gmail.com

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Summary

Technical Program Manager with 17 years' experience owning all stages of the project lifecycle to deliver that exceed expectation on time and on budget. A result driven, self-motivated, and resourceful project manager with an in depth understanding of all aspects of project management from inception to completion. Seeking greater responsibility where my experience will drive client facing projects.

Skills

- Project management methodologies
- Strategic customer focus
- Cost and risk management
- Escalation management
- Lean management
- Exceptional communication skills
- Priority setting
- Leadership
- Adaptability
- Team building
- Undergone PMP training

Certification

- Lean Management
- Six sigma black belt
- FMEA specialist
- ISO 9001, 14001 & 45001 internal

Education

Bachelor of Engineering – Basaveshwara
Engineering college, Bagalkot - 2006

Work history

TECHNICAL PROGRAM MANAGER – 04/2023 to present FICTIV TECHNOLOGY SOLUTIONS PVT LTD

- Program Management – Manage projects with top-down oversight throughout entire execution to ensure success as defined by adherence to standards of scope, budget, and timeline. **Able to achieve 25% projects delivery before schedule with 98% OTIF.**
- Program Risk Management - Identify risks, implement risk mitigation plans and coordinate with various stakeholders (internally and externally) in order to meet or exceed customer expectations.
- Project requirements and fulfillment needs - Identify customer and fulfillment requirements, address any open gaps per the program plan.
- Customer Management and Relationship Building – Keep the customer informed on the program status, support change requests, drive issue resolution and drive customer agreement/decision making to keep the program on track, provide solutions to customer's pain points and help them succeed.
- Change Order Management – Ensure post-sale change requests from all stakeholders are evaluated, and appropriately addressed while mitigating any associated risks.
- Program Resource Management - Manage resource planning in alignment with the program needs, coordinate with functional leads to identify corresponding stakeholders and to address capacity/capability gaps

DEPUTY MANAGER TECHNICAL– 07/2019 to 03/2023
TOTAL ENERGIES (SAFT INDIA PVT LTD)

- Acted as a main focal point of contact for customer for company's flagship product, design, and development of battery system.
- Led design and development team of battery system for use in 12000 hp locomotive designed and developed by Alstom Transportation India.
- Led design and development team of battery system for use in many metro projects. Executed 10x battery system design projects for Alstom transportation and Bombardier transportation rolling stock projects
- Managed customer requirements, design, development, and qualification specification reviews. To ensure Gate Review (LDR, SDR, PRD, CRD, DDR) Go on Time (as a project management core team member).
- **Increased staff operating efficiency by over 25%** by providing structure, operating procedure, training etc.
- Administered and managed design requirements, risk, mitigation plans, action items and report out.
- Identified process improvement opportunities and Kaizen events for solutions.
- Managing functionally the project engineering core team (RAMS electrical etc) and their commitment for the project.
- Owning engineering work package and ensure the design is completed on time in full (OTIF).
- Used critical thinking to break down problems, evaluate solutions and make decisions.
- Managed Engineering feature requests across product lines to ensure system integrity, product quality assurance and fully converged feature deployment schedule to the customer.
- Provided technical feedback and expertise as a contributing member. Resolved problems, improved operations, and provided exceptional service.
- Resolved conflicts and negotiated mutually beneficial agreements between parties.
- Handling customer topics and stakeholder management with escalations, and risk management.
- FMEA and FMECA analysis. ISO 9001, 14001, 45001 and IRIS internal auditor.

PROJECT MANAGER– 10/2013 to 06/2019
HAAT INCINERATORS INDIA PVT LTD

- Responsible for the overall direction, coordination, implementation, execution, control, and completion of multiple projects ensuring consistency with company strategy
- Reviewed and coordinated current and upcoming jobs to ensure efficient planning, materials, labor forecasting, and coordination on jobs to ensure efficient resource allocations, financial performance, and customer satisfaction.
- Design, implementing and refining product development
- Developed and implement methodologies and techniques to manage project cost and project schedule.
- Executed projects with Oil and Gas companies namely Reliance Industries, Cairn energy, Petrofac, Hyundai Heavy Industries etc. **Executed projects with 15% lesser time frame than the required lead time.**
- Executed projects with Pharma companies like Cipla Limited, Biocon, SABIC, Covestro, Evonik Catalyst Ltd etc.
- Coordinated with estimators, director, finance team to review each project to assure all materials are ordered and on-site or in the yard so installation can go smoothly. **Able to execute projects 10% lesser than the allotted budget.**
- Coordinated contractual risks management and mitigation measures.
- Concept to commissioning project management with experience in product development lifecycle
- Managed & controlled the financial budget of a project portfolio.
- Building and developing the project team to ensure maximum performance, providing purpose, direction, and motivation
- Handling customer topics and stakeholder management – development team, procurement, manufacturing, customer teams etc. Responsible for DFMEA, Hazop study etc.
- ISO 9001, 14001 and 45001 internal auditor.

Sr. PROJECT ENGINEER– 06/2012 to 09/2013

SPRAYING SYSTEMS INDIA PVT LTD

- Program Management – Manage projects with top-down oversight throughout entire execution to ensure success as defined by adherence to standards of scope, budget, and timeline.
- Program Planning - Develop robust project plans that meet the customer expectations, and coordinate various stakeholders throughout the program lifecycle.
- Program Risk Management - Identify risks, implement risk mitigation plans and coordinate with various stakeholders (internally and externally) in order to meet or exceed customer expectations.
- Project requirements and fulfillment needs - Identify customer and fulfillment requirements, address any open gaps per the program plan. **Completed project with 20% lesser cost than the budgeted cost.**
- Customer Management and Relationship Building – Keep the customer informed on the program status, support change requests, drive issue resolution and drive customer agreement/decision making to keep the program on track, provide solutions to customer's pain points and help them succeed.
- Change Order Management – Ensure post-sale change requests from all stakeholders are evaluated, and appropriately addressed while mitigating any associated risks.

Sr. PROJECT ENGINEER– 09/2008 to 06/2012

HAAT INCINERATORS INDIA PVT LTD

- Responsible for the overall direction, coordination, implementation, execution, control, and completion of multiple projects ensuring consistency with company strategy
- Reviewed and coordinated current and upcoming jobs to ensure efficient planning, materials, labor forecasting, and coordination on jobs to ensure efficient resource allocations, financial performance, and customer satisfaction.
- Design, implementing and refining product development
- Developed and implement methodologies and techniques to manage project cost and project schedule.
- Executed projects with Pharma companies, Oil and gas, Medical etc.
- Coordinated with estimators, director, finance team to review each project to assure all materials are ordered and on-site or in the yard so installation can go smoothly.
- Responsible for all commercial and legal matters relating to the development of engineering, procurement, and construction proposals.
- Coordinated contractual risks management and mitigation measures.
- Analyzed new laws, regulations, and contract trends and assess the potential impact to the organization.
- Concept to commissioning project management with experience in product development lifecycle
- Managed & controlled the financial budget of a project portfolio.
- Controlled Project costs and forecasting Projects Performance.
- Monitored metrics during project execution to maintain compliance with planned costs.
- Building and developing the project team to ensure maximum performance, providing purpose, direction, and motivation
- ISO 9001, 14001 and 45001 internal auditor.

PPC ENGINEER– 10/2006 to 09/2008

ESKAY HEAT TRANSFERS PVT LTD

- My responsibilities include production planning and timely arrangement of materials from sub- vendors for production of pressure vessels