

## RESUME

GANESH GOVINDA SUSUNDRE  
B.E MECHANICAL  
1 YEAR OF EXPERIENCE

- **OBJECTIVE**-Seeking the challenging role of sales Engineer in Mechanical field where I would be given an opportunity to utilize my skills, sense of responsibility and efficiency to help the organization growth and my.

- **SYNOPSIS –**

1. Dynamic professional with 1 year of work experience in Production and Sales.
2. Effective communicator with an ability to deal effectively with various departments.
3. To work in a competitive, innovative and challenging work Environment

- **ORGANIZATIONAL FACETS:**

Company Profile:

1) **NRB BEARING LTD-** Worked as a production Engineer during the Employment Promotion Program (EPP) of 6 month.

2) **SOFTDEAL PVT LTD-** SDPL Is an Engineering company located at Pune, India which authorizes dealer and distributor of **Godrej & Boyce** ( Storage Solution ,Material Handling Equipment's).

**Role & Responsibilities – (SALES ENGINEER)**

1. Researching and communicating with prospective client.
2. Cold call to new and existing accounts per day (As per requirements).
3. Provide updates of products and services to clients.
4. Prepare sales and marketing budget and achieve target

**EDUCATION:-**

QUALIFICATION S:					
SR. NO.		BORAD/ UNIVERCITY	MONT H/	PERCENTAGE	CLASS
1	DEGREE (MECHANICAL)	BAMU	JUNE 2017	67.13 %	DISTINCTION
2	DIPLOMA (MECHANICAL)	MSBTE	MAY 2013	68.00 %	FIRSTCLASS.
3	HSC	AURANGABAD	MAR 2011	46.33 %	SECOND CLASS
4	SSC	AURANGABAD	MAR 2009	81.15 %	DISTINCTION.



**PERSONAL INFORMATION:-**

**Address**-Flat no.25, P9, Gandharv Nagari, Moshi, Pune. Maharashtra, India/412105.

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+ 919595950362

**Email ID-**  
[ganeshsusundre1993@gmail.com](mailto:ganeshsusundre1993@gmail.com)

**D.O.B-** 15/08/1993

**Gender-** MALE

**Language Known-**  
1. Marathi  
2. Hindi  
3. English

**HOBBIES –**  
1) Swimming  
2) playing Cricket  
3) Travelling to different places

## **PROJECTS:-**

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### **1. DEGREE- Solar operated Spray pump (Agriculture-Product).**

Energy is of the major thread for our country. Finding solution to meet the energy demand is the great challenge. Non-Conventional energy is the one alternate solution for convention energy demand. One of the major area which find numbers of application are in agriculture sectors solar energy plays important role in drying agriculture products and for irrigation purpose. We modify existing petrol operated spray pump to solar operated pump by using following components.

1. 10 W Solar Panel.
2. Blower
3. Battery 12 Volts.
4. Motor 7.5 Amps.

These technology on solar energy can be extended for spraying pesticide, Fungicide and fertilizers, etc. Using solar sprayers.

It includes.

- ♦ Design Caculation
- ♦ Assembly

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### **2. DIPLOMA-Electro-Magnetic Disc Brake.**

Speed Reduces by using magnetic principle.

It includes.

1. Frame work.
  2. Brake plate design.
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## **STRENGTH-**

- 1) Analytical
  - 2) Good Communicator
  - 3) Flexibility
  - 4) Teamwork
  - 5) Quick Learner
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## **WEAKNESS-**

- 01) Too Helpful
  - 03) Need Research
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## **COMPUTER SKILL:-**

Software-

- 01) Word-10.
  - 05) Excel-10.
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## **ACHIEVEMENTS-**

- 01) 1<sup>st</sup> in Drawing exam
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I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.

**Place: PUNE**

**Yours Faithfully**

**GANESH SUSUNDRE**