



NAWAZ ABBAS

(MECHANICAL PROJECT ENGINEER)

Profile

With a bachelor's degree in Mechanical Engineering Technology and more than three-year field experience with Mechanical distribution systems, my goal is to find a full-time Mechanical engineer position and continue to provide Mechanical testing and engineering services in industrial

Contact

- ☐ **nawzabbas@gmail.com**
- ☐ **Mobile No. 8800910422**
- ☐ **AG-56, Sector-63A, Gautam Budha Nagar, Noida, Uttar Pradesh, 201301.**

Hobbies

- ☐ **Playing Basketball**
- ☐ **Playing Volleyball (North Zone Player)**
- ☐ **Traveling**
- ☐ **Foodie**
- ☐ **Reading Books**

Education

Maharishi Dayanand University

From 2013 to 2017
Successfully completed Bachelor of Technology in Mechanical Engineering with First Class Marks.

Children's Academy School

From 2012 to 2013
Successfully completed Intermediate from Science (PCM) with first class marks.

Children's Academy School

From 2009 to 2010
Successfully completed High School from Science with first class marks.
Awarded with MOMA Scholarship in all years.

Experience

Delite System Engineer (I) Pvt Ltd

From July 17, 2017 to July 31, 2018

- # Attended project planning meetings to coordinate mechanical system designs with structural and architecture teams, mitigate design conflicts, and coordinate delivery timelines.
- # Tested models of alternate designs and processing methods to assess feasibility, operating condition effects, possible new applications and necessity of modification.
- # Forecasted estimates for project-related costs and provided general project task tracking for project milestones.
- # Incorporated solutions that met various project challenges and adhered to environmental, packaging and vibration requirements.
- # Assessed and analyzed picking system and provided recommendations to eliminate all inspection stations by using pick-to-light concepts.
- # Supported production cost quotations by providing estimates of equipment, material and labour costs.
- # Performed quality mechanical drawing checks to confirm safe, compliant and cost-effective design criteria.

Experience

Joy Marketing Company Pvt. Ltd.

From August 13 ,2018 to Till working.

- # Collaborated with customers and asked questions to assess needs and budgets.
- # Furnished customers with exemplary service, helping build lasting, lucrative partnerships.
- # Recommended Air Compressor and explained features and costs to help customers make educated buying decisions.
- # Attended local and national trade shows to discover new products and services for addition to company's current offerings.
- # Resolved average of more than 5 to 8 customer issues per month through active communication and dedicated research skills.
- # Demonstrated products and specific features at customer locations and special events.
- # Set up appointments with potential and current customers to promote new products and services.
- # Interacted with problematic accounts, helping to build lasting rapport and boosting revenue opportunities.
- # Enhanced success of advertising strategies by boosting engagement through social media and other digital marketing approaches.
- # Worked alongside retail representatives to boost sales by enhancing product presentations and advertising collateral.
- # Serviced existing accounts on regular basis to maximize revenue.
- # Developed and utilized reports to assist leadership with key decisions and outperformance of operational targets.
- # Researched potential clients and markets to prepare for appointments.
- # Identified prospect needs and developed appropriate responses along with information on suitable products and services.

Main Projects

- # Production and maintenance of Feed Conveyor and installation on Devi Ahiliya Bai Airport (Indore Airport).
- # Production and maintenance of Take away conveyor 120m Conveyor and installation on Chennai Courier Company.
- # Installation of Vanderlande Conveyor System on Srinagar Airport.
- # Dealing with Customer like RITES, BHEL, NTPC, Ordinance factory, India Government Mint etc for dealing of Air Compressor Kirloskar make and finalize with perfection in Technical Sales. Monthly approx 10 Site visit for Service of Air Compressor.

Skills

