

# Gaurav Mane

## SENIOR PROJECT ENGINEER

**Sinhagad Road, Pune | 9822079516 | Mane.gaurav94@gmail.com**

### Summary

---

Results-driven and innovative professional with over 2 years of expertise in project planning, AutoCAD, Lean Management, risk assessment, risk mitigation, budgeting, PEB structure, and customer communications. Successfully managed projects worth over 60 Crores INR, consistently delivering on time and achieving average overall budget savings of 12%. Eager to leverage skills and experience to tackle challenging projects and drive organizational growth. Seeking a role to apply strategic thinking and creativity to deliver exceptional results for both the company and its customers

### Experience

---

**ElectroMech Material Handling Systems India Pvt Ltd - Senior Project Engineer**      **2022 - Present**

#### Project Management:

- Led end-to-end project management, overseeing cost, timelines, quality compliance, and customer communication and customer satisfaction.
- Collaborated with the engineering team to resolve project-related issues, resulting in a 10% decrease in drawing approval time by implementing data-driven templates
- Successfully negotiated and secured up to Rs 5 Cr INR in Liquidated Damages waivers from customers.
- Delivered an order within an unprecedented 80-day timeframe, setting a Q3 2023 record for quickest delivery.
- Managed project budgets, achieving a minimum of 5% average cost reduction through cost control measures and negotiations.
- Consistently achieved an impressive average Net Promoter Score (NPS) of 88 out of 100 across projects, demonstrating customer excellence during execution and handover stages. This contributed to a 5% increase in repeat business for the organization.

#### Process Optimization:

- Prepared project updates presented reports to management and developed a real-time open orders dashboard for 500+ orders, resulting in 15% improved decision-making efficiency during execution.
- Adapted to diverse industry needs across sectors such as Construction Equipment, Food & Beverages, Manufacturing, Oil and Gas, Paper Packaging, Process Equipment, Foundries, Glass Manufacturing, Galvanizing, Heavy Engineering, and Waste to Energy.

#### Contract Management:

- Conducted thorough contract reviews and facilitated kick-off meetings with 7+ cross functional teams (Sales, Production, Finance, Site team, Engineering, Procurement, QA)

- Obtained approvals for critical documents (General Arrangement drawings, bank guarantees, etc.)

#### **Stakeholder Engagement:**

- Engaged stakeholders through regular weekly updates, meetings, and feedback sessions.
- Resolved technical issues occurring during project execution at various stages to ensure smooth execution.

#### **Education**

---

**Vishwakarma Institute of Technology, Pune** **2022**

B. Tech in Production Engineering

**Government Polytechnic, Ahmednagar** **2019**

Diploma In Production Engineering

#### **Skills**

---

- Risk Management & Negotiation
- Project Planning & Scheduling
- Lean Manufacturing
- Budget Management
- Stakeholder Management
- AutoCAD
- Theory Of Constraints (TOC)
- Decision Making
- Quality Assurance