

RESUME

AMIT NANDKUMAR DHUMAL

At-Bramhanghar, Post-Harnas, Tal-Bhor
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Objective: -

To be part of the progressive organization in the field of mechanical engineering to utilizing my hardworking, problem solving, project management, negotiation, vendor development, and leadership skills and to become a techno-commercial person.

Academic Qualification

Name of Exam	College/School name	Board/ University	Year of Passing	Percentage
BE (Mechanical)	NESGI, Faculty of Engineering, Naigaon, Pune	Pune University	2015	63.13% (First Class)
H.S.C	A.M. College, Hadapsar, Pune	Maharashtra Board	2010	69.17% (First Class)
S.S.C	Janta Vidyalaya, Pimpri Sandas, Pune	Maharashtra Board	2008	79.69% (First Class With Distinction)

Major strengths: -

- Honest, Hardworking, team working & Sincere towards achieving Goal within time.
- Ability to communicate clearly & effectively in person, mail, phone, etc.
- Excellent techno-commercial negotiation skills.
- Quick learner & flexible to study different technologies & having good presentation skills.
- To complete allocated work within timeline without any time constraint.

Co-curricular, Extra Curricular Activities & Major Achievements: -

- Got “**BEST EMPLOYEE**” Award for last two consecutive years from Triologics Surface Coatings Pvt. Ltd.
- Completed training on ‘Advance Technologies in Petrol & Diesel Engine’ at **Volkswagen India Chakan, Pune**.
- Participated in various project competitions like Pune University organized AVISHKAR, JISHN, etc & also Participated in 5th Bhartiya Chhatra Sansad organized by MIT College Pune.
- Got First prize in *N-Techno fest* and Runner up in *Robo-Task* at JSPM Wagholi.

Professional experience: -

Current Job Description: -

- Current Company Name: - **Seinumero Nirman Pvt. Ltd. Shindewadi, Pune.**
- Designation: - **Engineer (Sourcing-New Product Development)**
- Experience: - *5 Months*
- Current CTC: - 3.62 Lacs/Annum
- Notice Period: 1.5 Months

Current Job Responsibilities: -

- RFQ Management – Float RFQ’s to suppliers, in-depth analysis of RFQ’s for prototypes.
- Implements plans to assure orders meet specified quality and delivery times and to minimize the total cost of purchases.
- Documents performance to action plans and timelines for assigned sourcing projects.
- Handles requests for information, quotations, proposals, and bidding processes.
- Negotiates with suppliers to meet quality, delivery, and cost objectives.
- Executes contract negotiation and development in coordination with Sourcing Manager.
- Drives the parts and process qualification in coordination with Supplier Quality Teams.
- Establishes and maintains rapport with all levels of supplier personnel and internal customers.
- Generate and implement efficient sourcing and category management strategies
- Analyze and calculate costs of procurement and suggest methods to decrease expenditure
- Optimize sourcing procedures to attain maximum efficiency
- Estimate risks and apply risk minimizing techniques
- Discover and partner with trustworthy vendors and suppliers

Projects:

- **Sourcing Engineer** – Currently working on new development & sourcing of 48 parts of Case New Holland India (CNHi) parts & also working with Eaton Corporation Development jobs.

Previous Job Description: -

- Company Name: - *Triologics Surface Coatings Pvt. Ltd. Talawade, PCMC, Pune.*
- Designation: - **Engineer (Proposal, Estimation & Projects)**
- Experience: - *2 Year 2 Months*

Previous Job Profile Description:

- Collect & Understand RFQ from Customer.
- Technical Clarifications and discussions with Customer for new proposed or executed project & related Technical Calculations for Designed Project & submit techno-commercial proposal.
- Sending inquiry to suppliers for quote & to do consolidated techno-commercial comparison sheet & negotiate for best price with suppliers & finalize them.
- Giving Support to design and purchase team during detail designing & procurement.
- Preparation of project schedule for customer & for internal team & to keep watch on activities as per schedule & resolve the issue & escalate the work if anything stuck.
- Lead the project till the successful execution & commission of the project.

Major Projects:

- Nonstick Cookware Auto painting system (Chennai) one of the fully automated dream projects for our company & now installation is in process & I am the part of the project as a project leader since estimation to execution.
- Conveyrised painting turnkey Liquid Painting booths & working with recognized customers like Kirloskar Pneumatics Ltd. Hadapsar, Kirloskar Ferrous Ltd. (Koppal, Solapur) as a project leader since estimation to execution
- Automatic painting plant with Montanari Lifts Components Pvt. Ltd, Pune customer as a Project leader.
- Knowledge about Material handling systems like overhead I beam conveyor, Floor mounted roller conveyor, Track & Trolley conveyors, etc.

Industrial Summer Internship

Completed summer internship at **Avi Oilless & Die component India Pvt. Ltd.** at Velu, Pune in Jun 2014.

Key Skills: -

- Strong Knowledge of MS office.
- AutoCAD & Draft sight

Personal Profile: -

Name : Amit Nandkumar Dhumal
Date of Birth : 11/08/1992
Languages Known : English, Hindi and Marathi
Hobbies : Reading, Social activities and playing cricket

Declaration: -

I consider myself in a challenging and contributing position in Corporate World. I am also Confident of my ability to work in a team. I hereby declare that the above written particulars are true to the best of my knowledge and brief.

Date:

Place: Pune

Amit Nandkumar Dhumal